

MERGERS & ACQUISITIONS

# Dealmaker's Digest

A Top 10 Bulletin

July 2024

**ROPES & GRAY**



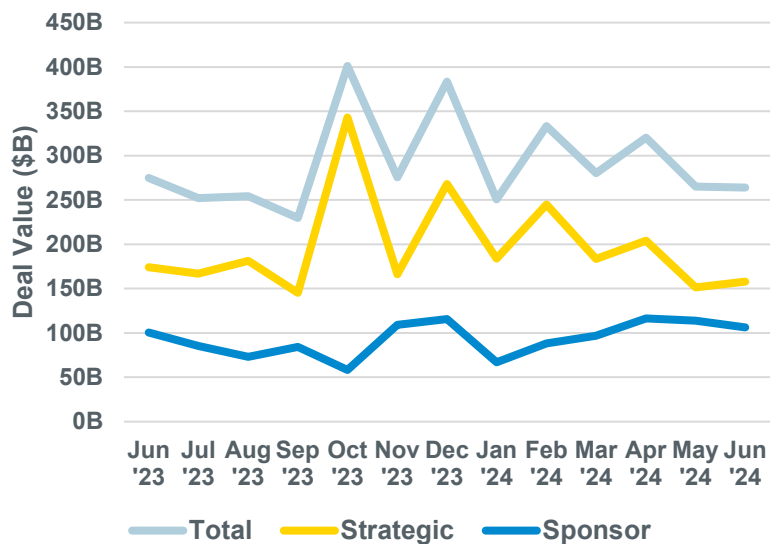
In this edition of *Dealmaker's Digest*, we bring you the latest transactional developments to keep you in the know, including a first-half recap of 2024.

<b>GLOBAL M&amp;A ACTIVITY</b>	<b>BLOCKBUSTER DEALS</b>	<b>CROSSBORDER ACTIVITY</b>
<b>ACTIVE INDUSTRIES</b>	<b>QUARTERLY REVIEW</b>	<b>2024 FIRST-HALF RECAP</b>

## MONTHLY GLOBAL M&A ACTIVITY UPDATE

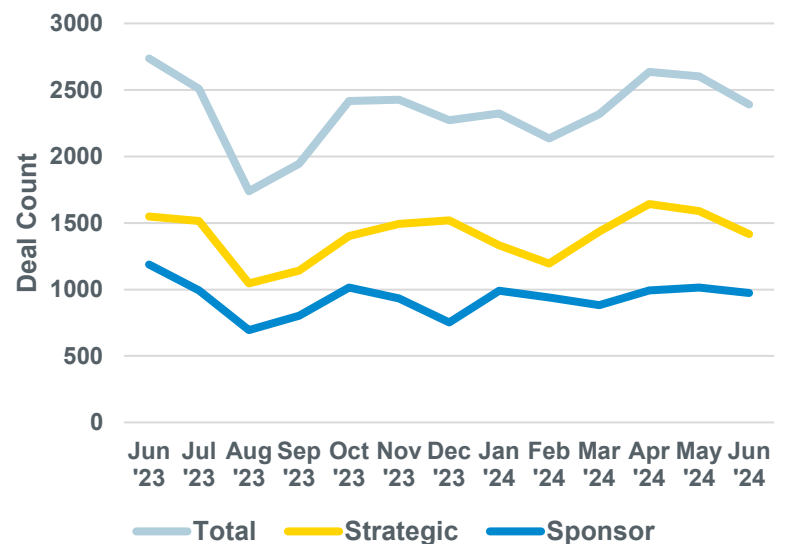
### 1 Deal Value Trends

- ↔ Aggregate global monthly deal value<sup>1</sup> held steady in June, ticking down just \$1 billion from May. At \$264 billion, total monthly deal value decreased 4% year-over-year (vs. June 2023).
- ↔ Transactions involving strategic buyers in June remained stable by value, increasing modestly (4%) from May. Strategic deal value in June decreased 9% year-over-year (vs. June 2023).
- ↓ Financial, or sponsor, buyer transactions in June were down 7% from May, rounding out a comparably steady Q2 for sponsor acquisitions. Sponsor buyer deal value increased 6% year-over-year (vs. June 2023).



### 2 Deal Count Trends

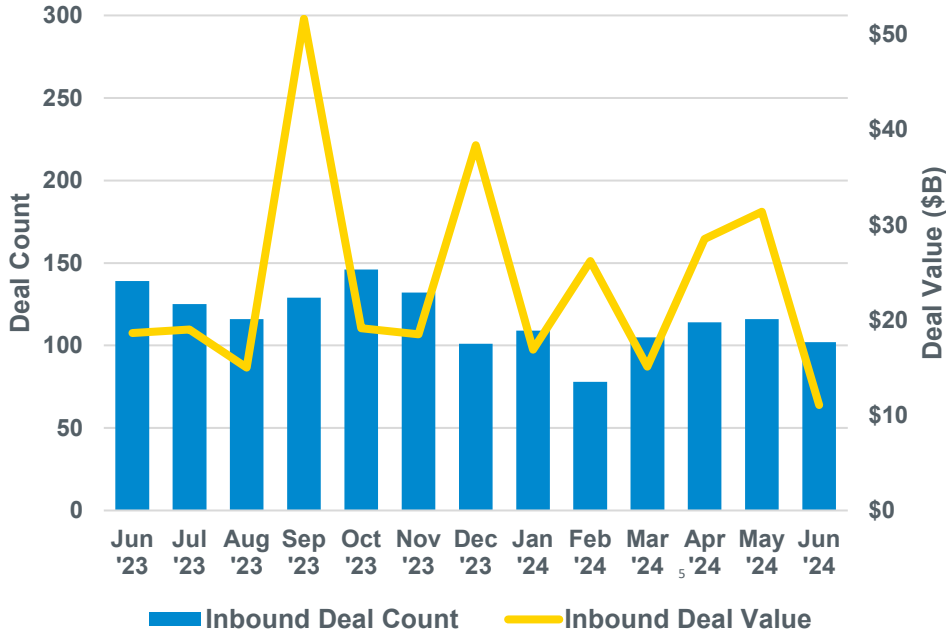
- ↓ Global deal count fell 8% in June (month-over-month) and 13% year-over-year (vs. June 2023).
- ↓ Strategic buyer deal count in June decreased moderately, declining 11% from May and 9% year-over-year (vs. June 2023).
- ↔ Sponsor buyer deal count in June remained comparably steady month-over-month, decreasing just 4% from May. Sponsor buyer deal count fell more dramatically (18%) year-over-year (vs. June 2023, when sponsor acquisition count peaked in 2023).



<sup>1</sup> Unless otherwise noted, charts compiled using Mergermarket data for June 2024 as of July 9, 2024. Aggregate deal values by dollar amount are calculated from the subset of deals with disclosed values.

CROSSBORDER CORNER

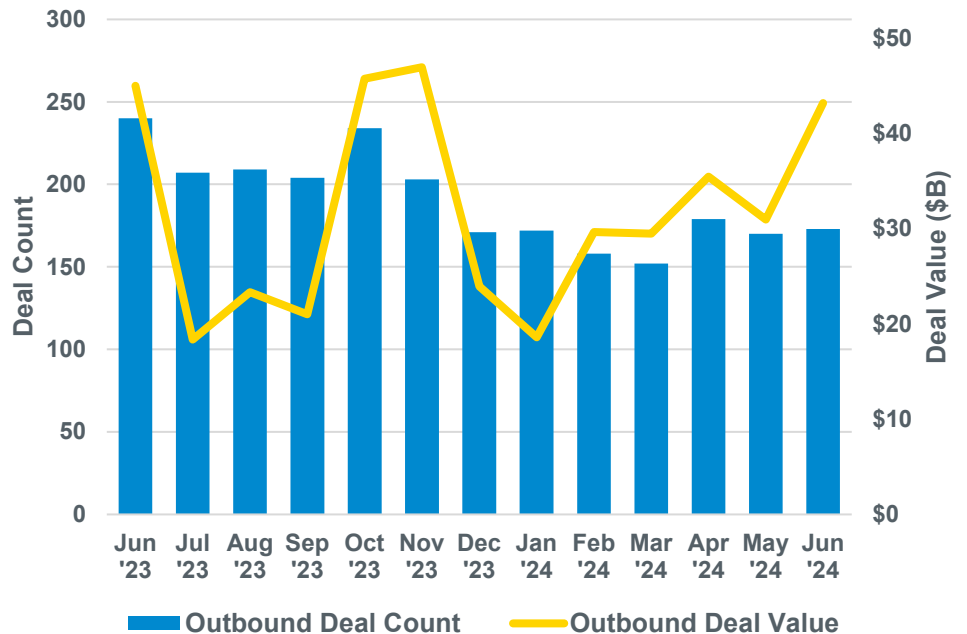
3 Inbound U.S. M&A Activity



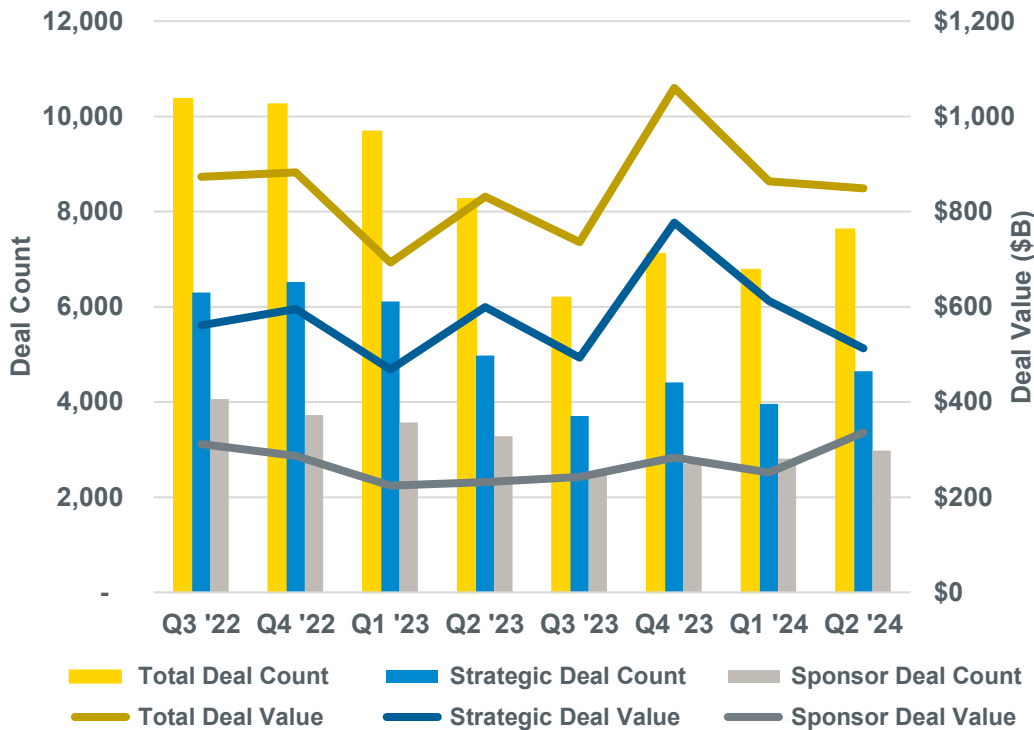
- By deal value, inbound U.S. activity dropped considerably in June, down over \$20 billion, or 65%, from May.
- By deal count, inbound U.S. activity in June decreased more modestly (12%) month-over-month.
- UK-based acquirers drove the most inbound deals in June (with 20 transactions), followed by Canada (15) and Japan (12).

4 Outbound U.S. M&A Activity

- By deal value, outbound activity jumped 40% from May to June. Large-cap crossborder acquisitions by U.S.-based sponsors drove the increase.
- By deal count, outbound activity remained steady, increasing by just three transactions from May (170) to June (173).
- U.S. acquirers most frequently looked to targets in the UK during June (at 43 transactions), followed by Canada (35) and Germany (15).



## 5 Quarterly Global M&A Activity



- On a quarterly basis, Q2 2024 delivered mixed M&A takeaways.
- By deal count, Q2 outpaced Q1 by 11% overall; strategic buyer count was up 15%, and sponsor buyer count increased 6%, compared with Q1.
- Year-over-year (vs. Q2 2023) deal counts were down in each category.
- By deal value, sponsor buyer transactions showed resilience, increasing quarter-over-quarter (up 25%) and year-over-year (31%).
- Value of strategic transactions in Q2 fell both quarter-over-quarter (19%) and year-over-year (17%).

## 6 2024 First-Half Recap

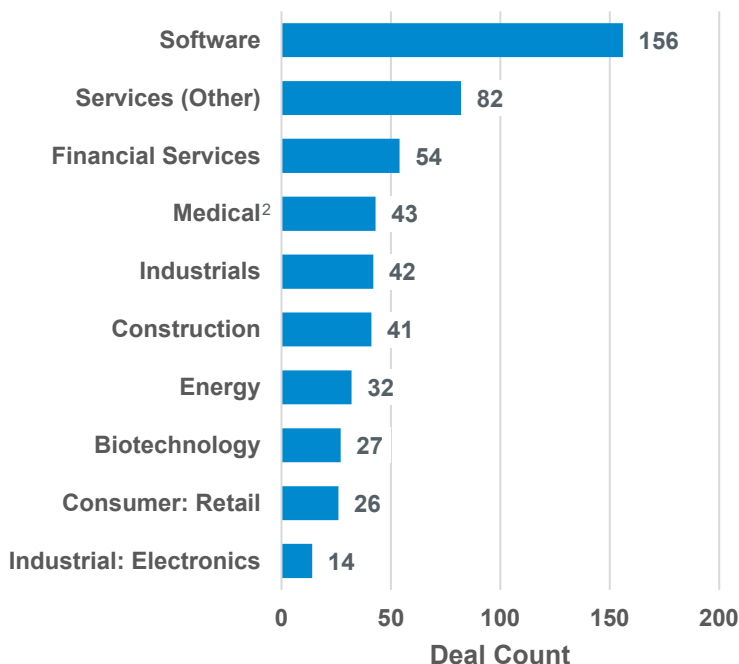
A snapshot of first-half (“1H”) 2024 metrics, and how they stack up against last year’s midway point:

	1H 2024	1H 2023	Δ%
Global Deal Value	\$1.71 T	\$1.52 T	↑12%
Global Deal Count	14,406	17,943	↓20%
U.S. Deal Value	\$946 B	\$704 B	↑34%
U.S. Deal Count	5,318	6,400	↓17%
Combined Value – 10 Largest Deals (U.S.)	\$257 B	\$160 B	↑61%
# of \$10 Billion+ Deals (U.S.)	20	9	↑122%

## ACTIVE M&A INDUSTRIES (U.S. TARGETS)

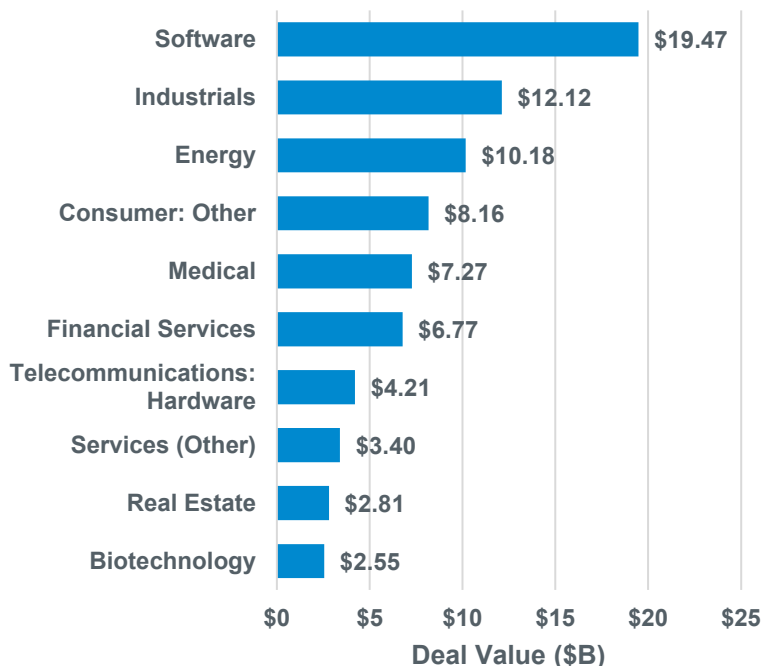
### 7 By Deal Count

- The software industry once again topped the list of U.S. M&A activity by deal count in June, continuing its streak as the leading industry by volume.
- Services-based industries remained active, with financial and other professional services rounding out the top three sectors in June by deal count.



### 8 By Deal Value

- Software was the leading U.S. industry by deal value in June. Four software mega-deals constituted more than half (\$10 billion) of the industry's deal value.
- Industrials were the second most active by deal value in June, bolstered by two multi-billion dollar transactions. Energy rounded out the top three U.S. sectors by value.



## June Blockbuster Deals

9

Largest U.S. Strategic Deal

**WASTE MANAGEMENT** agreed to acquire **Stericycle** in an all-cash transaction valued at **\$7.2 billion**.

**BainCapital**

agreed to acquire **PowerSchool** in an all-cash take-private transaction valued at **\$5.6 billion**.

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Largest U.S. Sponsor Deal

<sup>2</sup> Medical industry classification principally includes medical devices/technology/services, excluding biotech and pharmaceutical deals.

## About our M&A Practice

Ropes & Gray's award-winning M&A practice is regularly ranked among the world's leading practices by *Chambers*, *The Legal 500* and *U.S. News*, among others. With over 250 M&A attorneys located in the United States, Europe and Asia, our practice offers global scope and on-the-ground service where and when needed. In 2022-2023, Ropes & Gray navigated more than 600 M&A transactions with an aggregate deal value of \$340+ billion.

## RECENT RECOGNITION

THE  
AMERICAN LAWYER

**The American Lawyer**  
"Law Firm of the Year" (2022)



**U.S. News and World Report**  
"Law Firm of the Year" for private funds, leveraged buyouts and private equity (2023)



**Law360**  
Eight-time winner of "Private Equity Group of the Year"

**Chambers**  
AND PARTNERS

**Chambers USA 2023**  
Nationwide Band 1 Private Equity Buyouts, Mid-Market Ranking  
New York Band 1 Corporate / M&A Highly Regarded Ranking  
Massachusetts Band 1 Corporate / M&A Ranking



**LMG Life Sciences**  
2022 Impact Deal of the Year (Pfizer's \$11.6b acquisition of Biohaven Pharmaceuticals)  
2022 M&A Firm of the Year

## DEPTH OF EXPERIENCE

**600+**

Signed transactions in 2022–2023

**\$340b+**

in total transaction value in 2022–2023

**80+**

Industries and sectors

## Our Commitment

**350+**  
Specialty-support lawyers

**250+**  
M&A lawyers

**150+**  
Years of practice history

**14**  
Offices to support deals

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For more information, please contact your usual Ropes & Gray attorney or reach out to a member of our M&A team below.



**Michael Beauvais**

Partner, Boston  
Michael.Beauvais@ropesgray.com  
+1 617 951 7601



**Stephanie Lapidus**

Partner, Boston  
Stephanie.Lapidus@ropesgray.com  
+1 617 951 7212



**Zachary Blume**

Partner, Boston  
Zachary.Blume@ropesgray.com  
+1 617 951 7663



**Michael Littenberg**

Partner, New York  
Michael.Littenberg@ropesgray.com  
+1 212 596 9160



**Matt Byron**

Partner, Boston  
Matthew.Byron@ropesgray.com  
+1 617 951 7836



**Arthur Mok**

Partner, Shanghai / New York  
Arthur.Mok@ropesgray.com  
+86 21 6157 5288 / +1 212 596 9009



**Jackie Cohen**

Partner, New York  
Jackie.Cohen@ropesgray.com  
+1 212 596 9296



**Emily Oldshue**

Partner, Boston  
Emily.Oldshue@ropesgray.com  
+1 617 951 7241



**Christopher Comeau**

Partner, Boston  
Christopher.Comeau@ropesgray.com  
+1 617 951 7809



**Suni Sreepada**

Partner, New York  
Suni.Sreepada@ropesgray.com  
+1 212 596 9960



**Ariel Deckelbaum**

Partner, New York  
Ariel.Deckelbaum@ropesgray.com  
+1 212 596 9742



**Eric Wu**

Partner, Shanghai  
Eric.Wu@ropesgray.com  
+86 21 6157 5212



**Tara Fisher**

Partner, Boston  
Tara.Fisher@ropesgray.com  
+1 617 235 4824



**Sarah Young**

Partner, New York  
Sarah.Young@ropesgray.com  
+1 212 596 9710



**Thomas Fraser**

Partner, Boston  
Thomas.Fraser@ropesgray.com  
+1 617 951 7063



**Marko Zatylny**

Partner, Boston  
Marko.Zatylny@ropesgray.com  
+1 617 951 7980



**Paul Kinsella**

Partner, Boston  
Paul.Kinsella@ropesgray.com  
+1 617 951 7921